

April 25, 2012

Terry W. Cunningham  
Executive Director  
Kingsport Housing and Redevelopment Authority  
P.O. Box 44  
Kingsport, TN 37662

Dear Mr. Cunningham:

On behalf of Eastman Chemical, I am pleased to submit this firm commitment letter in support of the Kingsport Housing and Redevelopment Authority's 2012 Choice Neighborhoods Planning Grant application being submitted to the U.S. Department of Housing and Urban Development.

Eastman's chemicals, fibers and plastics are used as key ingredients in products that people use every day. Approximately 10,000 Eastman employees around the world blend technical expertise and innovation to deliver practical solutions. The company is committed to finding sustainable business opportunities within the diverse markets it serves. A global company headquartered in Kingsport, Tennessee more than 90 years ago, Eastman has grown to be a leader in the global chemical industry. Our cutting edge products enhance the lives of people around the world and still bear the name of the man who started it all, George Eastman.

Eastman Chemical commits to providing \$31,000 of in-kind resources to the planning effort for Robert E. Lee Apartments development and the Midtown Neighborhood for the two-year grant period. This commitment includes participating in the stakeholder planning committee and providing expertise and support of your focus group on Economic Development/Economic Self-Sufficiency. Given Eastman Chemical's over 90 years in Kingsport, we are also willing to serve as an Anchor institution for the Choice Neighborhoods Transformation Planning process.

The Choice Neighborhoods Planning program is intended to forge broad-based partnerships to transform neighborhoods and create viable communities. We are enthusiastic to have this opportunity to be a part of that partnership and strongly support your 2012 Planning Grant application. We are committed to participating in the planning and implementation process and look forward to the same. We applaud your leadership and remain committed to collaborating with the Kingsport Housing and Redevelopment Authority to planning programs and services that promote and encourage a healthy and strong economy for the City of Kingsport.

Sincerely,



Paul W. Montgomery  
Vice President, Community Relations and Corporate Services

Attachment

**Attachment to Letter of Support for KHRA**

**IN-KIND CONTRIBUTION FOR 2012 CHOICE NEIGHBORHOOD PLANNING GRANT**

Staff salary estimate to participate in Stakeholder Meetings (40 hrs.) and Economic Development Focus Group (40 hrs.) for 80 hours total.	\$14,000.00
Supplies	
Staff Travel	
Administrative Salary Estimate (total of above x 5%)	\$ 2,160.00
Administrative supplies (copy service, postage, paper, computer usage, etc.)	
Consulting	\$ 7,000.00
Meeting Space	\$ 3,600.00
Other material/financial donation (describe)	\$ 4,000.00
<b>TOTAL</b>	<b>\$ 30,760.00</b>